

Dotando aims at creating a constantly evolving relationship in which each players, manufacturers, dealers, service and management companies, customers create real value in a single ecosystem. By exploiting the power of the Internet of Things we want to fundamentally shift the way the organizations interact with their surroundings for the entire value chain, to optimize the performance of systems, processes and improve people safety and quality of life.

We make our ability to monitor and manage objects and people in the physical world electronically available to our customers, together with a complete offer: cloud portal, devices, connectivity and end-to-end solution to bring data-driven decision making to several existing or new activities.

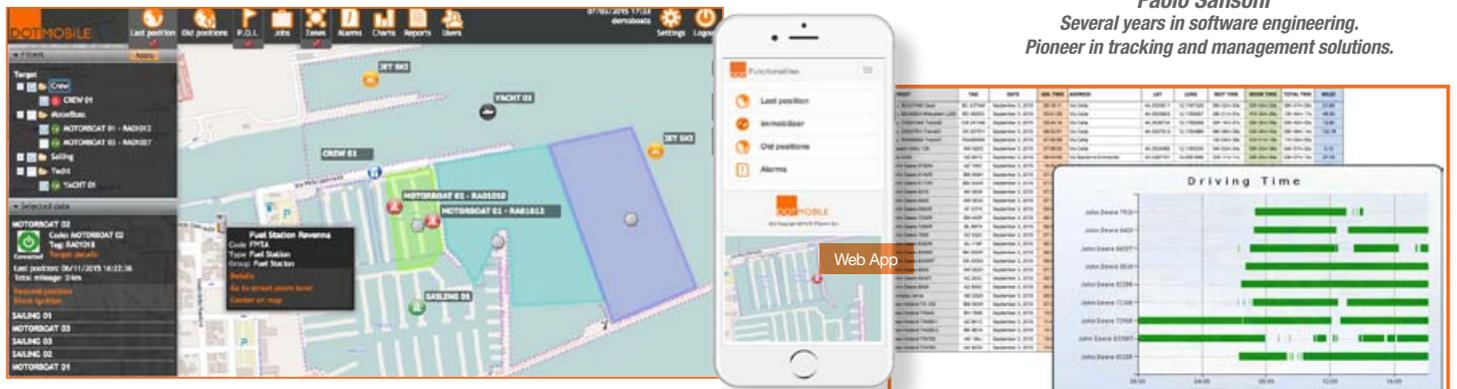
In 2005, Vice President and Co-Owner, **Paolo Sansoni** launched the first release of the **DOTMobile** platform, which was developed during an 18-month period of engineering and development teamwork of qualified software engineers.

Paolo realized the power of automatically collecting and associating data about who/when/how/what it's doing to the GPS position of the asset or people, to provide customers with more security accurate data and analytics.

DOTMobile is the unique platform able to combine tracking, security, control, management and proactive maintenance functionalities in a single ecosystem.



Paolo Sansoni
Several years in software engineering.
Pioneer in tracking and management solutions.



Beginning 2015, President and Co-Owner, **Carlo Bertozzi** joined Paolo and took the challenge to expand **DOTMobile** beyond the Italian borders. He believes that the Italian creativity is reflected into the power of **DOTMobile** to fulfill specific requirements and complexity of each application and unleash tremendous benefit to delight new customers around the world.

Whenever there are vehicles, products, boats, things and people on move there is a need to better protect them and endless things you can do to improve life of people, workers and of the business.

Paolo and Carlo, born in the area of Ravenna - Italy, did the military service in the Police Corps in 1987, they are friends since than.



Carlo Bertozzi
Extensive experience in Product and Business Development.
Worked in the Security Industry in Cisa, Ingersoll-Rand, Allegion.

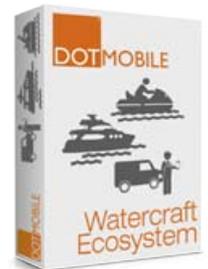
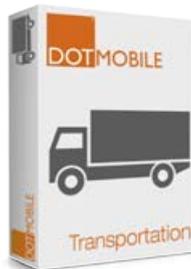
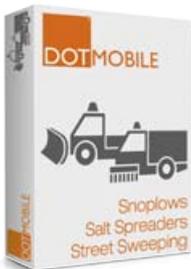
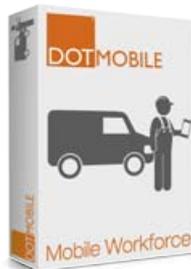
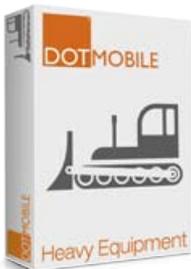
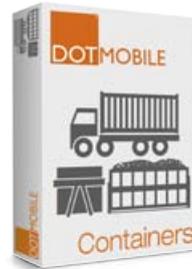
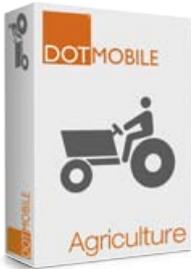


The port of Classe, sixth-century mosaic (detail) @Basilica of Sant'Apollinare Nuovo, Ravenna - Italy

Today, over 2,000 clients are using **DOTMobile** platform in many industries to track, secure, control, manage and proactively maintain over 10,000 jetski, boats, yachts, vehicles, trucks, tractors, snowplows, salt spreaders, street sweepers, heavy equipment, elderly or people with cognitive diseases, field workers, cleaners, plumbers, HVAC technicians and electricians on move.

We proudly serve

Trenitalia Cargo's Division, CEA Safety Services and Racing Team, AMA Roma Waste Management and Cleaning Services, Geat Riccione Street and Dock Cleaning, The Advantaged Yacht Charter and Sales.



DotAnDo stands for **Dot And Do**. **Dot** the position of your assets, equipment, people **And** this will allow you to have endless data you can collate and things you can **Do** to better protect your investments and improve your business.

DotAnDo makes available Dealer, Partner and Full License Programs designed to help you to grow a recurring business. With limited investments we provide Dealers, Partners and Industries with a complete offer to build be-spoke, reliable and easy to install end-to-end solution backed-up by our customer service. We help you getting out the most of our offer for your customers with dedicated business plan tools, training, technical and sales expertise.